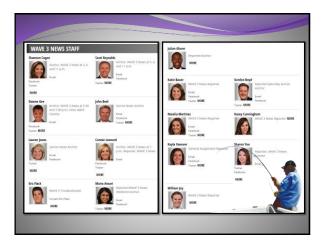






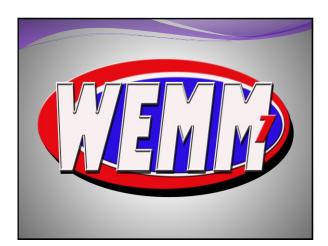
Regional Media Won't BITE DISTANCE • 30 miles from Louisville. VOLUME • With a smaller population, fewer sensational things happen. INTEREST • Over ½ the pop. in my market doesn't live in my state. • No one in the large counties even know where my county is. • The smaller you are the more sensational the news must be in order to draw regional interest.

Luring Regional Media Maintain an email list. Not only the news desks, but the REPORTERS THEMSELVES Send Press Releases selectively. Major Sentencings Particularly if there was interest at arrest Large positive Public Events New hires If one outlet asks for an interview, consider notifying them all.



Regional Media

- Notify Media a day or two in advance if possible.
- Only notify them if you expect a POSITIVE result.
- They will only come when you've caught the BIG ONE.



Local Media - Big Fish / Small Pond Identify your local outlets Local Newspapers Local Radio Community Access Channel Club & Organizational Newsletters / School Papers & Programs Public Outreach Messages / Organizational Support Kiwanis / Lions / Pilot Club / Rotary, etc. E-mail Lists Chamber of Commerce Organizational Lists (LCC, Law Enforcement/School Employee Lists Social Media / Facebook Groups Local news is interested in YOU Always looking for CONTENT and GOOD NEWS





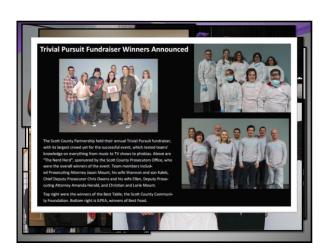




























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